

Annual index of articles

JANUARY THROUGH DECEMBER 1990

Articles are given by title and listed by subject matter. The first two figures following the title show the date of the issue in which the article appeared; the third figure tells the page upon which the article began. MEDICAL ECONOMICS will send physicians any three articles listed on these pages without charge. Photocopies of articles longer than six pages are priced at \$1.50. Whole copies of the magazine (including the 1991 Financial Planning Guide) may be purchased for \$6 each as long as the supply lasts. Write the Reader Service Department, Medical Economics, Oradell, N.J. 07649.

ASSISTANTS

- Watch out! Congress just did you a big favor. 1-22-106
Are you giving away too much care? 1-22-142
How many assistants do you really need? 2-5-93
My secretary, the practice wrecker. 2-5-120
Careless job references can cost you a bundle. 2-19-219
Take workers' comp very seriously. 4-9-53
Job descriptions that put your staff on course. 4-9-82
We've got a real family practice. 5-7-129
Fit your pension plan to Uncle Sam's guidelines. 6-18-75
Is this a great tax break—or a time bomb? 7-9-95
Don't get tripped up by today's tough labor laws. 7-23-104
Don't let employee friction scuttle a practice merger. 8-6-61
Little things that can get you sued for sexual harassment. 8-20-131
I hire good nurses for less money. 10-01-47
Stealing \$100,000 from this practice was easy. 10-01-115
Why my two daughters work for me. 10-01-122
Boost patient volume—without stretching your workday. 11-12-56
A quick way to judge how good a boss you are. 11-26-87

BILLINGS

- How to make yourself a lightning rod for Medicare. 2-19-104
Making things easier for patients pays off. 4-23-60
How much is careless coding costing you? 5-07-63

CARS

- Your car should have its own little black bag. 1-8-83
Accord and Stanza: Two classy cars get even classier. 2-19-116
Tips that will keep your car on the road. 4-23-130
Maybe your second car should be a truck. 7-9-48
The pluses—and minuses—of 4WD utility wagons. 8-6-46
Squeezing a new car out of the lemon law. 11-26-111
Sometimes the dealer comes through. 11-26-115
Here's one trip that could be deadly. 12-10-103
If this is a vacation, I'd much rather work. 12-24-59
The driving course that saved my life. 12-24-116

COLLEAGUES

- Are you giving away too much care? 1-22-142
Friendship does not a good referral make. 2-19-61
A simple formula for keeping referring doctors happy. 4-9-129
Here come the "Gray Berets" to the rescue. 8-20-119
I'm fed up with specialists' arrogance. 9-3-18
Boycotting a "hired gun" cost these doctors \$950,000 each. 9-3-38
Bias against a woman doctor can land you in court. 12-10-71

COLLECTIONS

- Are you giving away too much care? 1-22-142

- Collection tactics that can get you sued. 3-19-119
Easy ways to get paid faster. 7-9-61
How to find—and use—a good collection agency. 9-17-83
How to capture slippery nursing-home charges. 10-15-79

DRUGS

- Why is the water in your toilet bowl blue, Doctor? 8-20-161
Prescribing habits that will land you in court. 9-17-54
My foolproof method for foiling drug-seekers. 12-10-45

EDUCATION

- The dark side of custodial accounts. 2-19-192
Giving your child career advice without interfering. 6-18-135
Your crucial first step toward financial security. 10-15-60



Annual index of articles

JANUARY THROUGH DECEMBER 1990

Articles are given by title and listed by subject matter. The first two figures following the title show the date of the issue in which the article appeared; the third figure tells the page upon which the article began. MEDICAL ECONOMICS will send physicians any three articles listed on these pages without charge. Photocopies of articles longer than six pages are priced at \$1.50. Whole copies of the magazine (including the 1991 Financial Planning Guide) may be purchased for \$6 each as long as the supply lasts. Write the Reader Service Department, Medical Economics, Oradell, N.J. 07649.

ASSISTANTS

- Watch out! Congress just did you a big favor. 1-22-106
Are you giving away too much care? 1-22-142
How many assistants do you really need? 2-5-93
My secretary, the practice wrecker. 2-5-120
Careless job references can cost you a bundle. 2-19-219
Take workers' comp very seriously. 4-9-53
Job descriptions that put your staff on course. 4-9-82
We've got a real family practice. 5-7-129
Fit your pension plan to Uncle Sam's guidelines. 6-18-75
Is this a great tax break—or a time bomb? 7-9-95
Don't get tripped up by today's tough labor laws. 7-23-104
Don't let employee friction scuttle a practice merger. 8-6-61
Little things that can get you sued for sexual harassment. 8-20-131
I hire good nurses for less money. 10-01-47
Stealing \$100,000 from this practice was easy. 10-01-115
Why my two daughters work for me. 10-01-122
Boost patient volume—without stretching your workday. 11-12-56
A quick way to judge how good a boss you are. 11-26-87

BILLINGS

- How to make yourself a lightning rod for Medicare. 2-19-104
Making things easier for patients pays off. 4-23-60
How much is careless coding costing you? 5-07-63

CARS

- Your car should have its own little black bag. 1-8-83
Accord and Stanza: Two classy cars get even classier. 2-19-116
Tips that will keep your car on the road. 4-23-130
Maybe your second car should be a truck. 7-9-48
The pluses—and minuses—of 4WD utility wagons. 8-6-46
Squeezing a new car out of the lemon law. 11-26-111
Sometimes the dealer comes through. 11-26-115
Here's one trip that could be deadly. 12-10-103
If this is a vacation, I'd much rather work. 12-24-59
The driving course that saved my life. 12-24-116

COLLEAGUES

- Are you giving away too much care? 1-22-142
Friendship does not a good referral make. 2-19-61
A simple formula for keeping referring doctors happy. 4-9-129
Here come the "Gray Berets" to the rescue. 8-20-119
I'm fed up with specialists' arrogance. 9-3-18
Boycotting a "hired gun" cost these doctors \$950,000 each. 9-3-38
Bias against a woman doctor can land you in court. 12-10-71

COLLECTIONS

- Are you giving away too much care? 1-22-142

- Collection tactics that can get you sued. 3-19-119
Easy ways to get paid faster. 7-9-61
How to find—and use—a good collection agency. 9-17-83
How to capture slippery nursing-home charges. 10-15-79

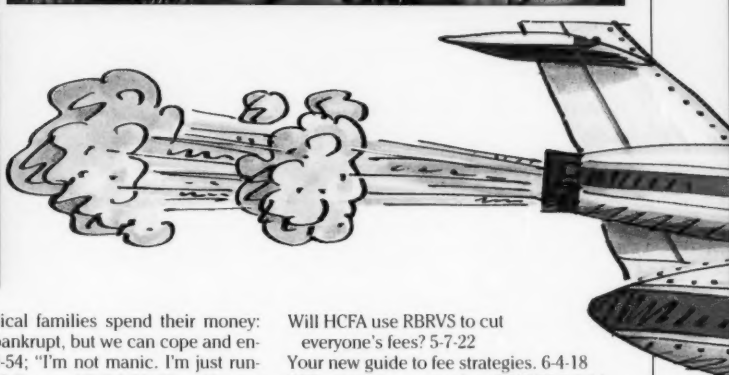
DRUGS

- Why is the water in your toilet bowl blue, Doctor? 8-20-161
Prescribing habits that will land you in court. 9-17-54
My foolproof method for foiling drug-seekers. 12-10-45

EDUCATION

- The dark side of custodial accounts. 2-19-192
Giving your child career advice without interfering. 6-18-135
Your crucial first step toward financial security. 10-15-60





EQUIPMENT

Should you buy or lease your new office equipment? 3-19-92
Hit a few keys, shop the world. 4-23-161
What makes a computer run properly? A tough sales contract. 7-9-165
Could a treadmill run up big benefits for you? 7-23-121
Meet a doctor who loves his phone. 8-6-116
Bring your coverage into the '90s. 10-29-68

ESTATE PLANNING

The IRS brings another law to bear on doctors. 4-9-63
Should you insure your heirs against Uncle Sam? 5-21-177
Your crucial first step toward financial security. 10-15-60
Is your will showing its age? 10-29-74

FAMILY

Physicians' families get shortchanged on care. 3-19-24

How medical families spend their money: "We're bankrupt, but we can cope and enjoy," 4-9-54; "I'm not manic. I'm just running at full speed." 6-4-64; "I can't save now—I'm too busy living!" 12-10-46
Tips on hiring your spouse. 9-3-57
I sacrificed wealth for a rich lifestyle. 9-17-176
Why my two daughters work for me. 10-01-122

FEES

Why some colleagues' fees are sky-high. 2-19-200
Ethics be damned! It's time to try contingency fees. 3-5-106
Did the guy who invented Catch-22 work for Medicare? 4-23-175

Will HCFA use RBRVS to cut everyone's fees? 5-7-22
Your new guide to fee strategies. 6-4-18
Will private insurers adopt RBRVS? 8-6-14
Where do your fees fit in? 10-01-76
Guess what's alive again—DRGs for doctors. 12-10-21

GOVERNMENT AND POLITICS

Government: spending less, demanding more. 1-8-53
Can a practice serving the poor avoid financial quicksand? 2-5-79
How to make yourself a lightning rod for Medicare. 2-19-104
The bureaucrats killed our fine little hospital. 3-5-62
I got the surprise of my life on election night. 4-23-143
Can HCFA force managed care on the elderly? 5-21-26
If Durenberger gets the boot, doctors will feel it, too. 6-18-115

Continues on page 136



GOVERNMENT MEDICINE

Easy ways to get paid faster. 7-9-61
Games insurers play with your reimbursements. 9-17-162
Why the Oregon plan deserves your support. 10-01-18
Can more doctors be lured into Medicaid? 10-15-96
HCFA's new rules may shut down your office lab. 11-12-18
Quit Medicare? It's easier said than done. 11-12-65
Participate in Medicare? For '91, there's more incentive. 11-26-25
What the new patient-dumping laws mean for you. 11-26-54
Here's how rationing of care really works. 11-26-79
We're bleeding to death on the thorns of Medicare. 12-24-27

HEALTH INSURANCE

Managed care: heyday for the "efficient" doctor. 1-8-49
Honestly, I don't want those fees. 2-5-119
Here's how to find cheaper and better health insurance. 3-19-109
Is this the ultimate health-care fraud? 7-23-60
Games insurers play with your reimbursements. 9-17-162
How I fight the preauthorization racket. 12-10-54

HOME

Is it time to trade in that old mortgage? 1-22-115
The judge called our dream house a "fiasco." 1-22-163
Look at all the ways to turn home equity into cash. 7-23-65
How to trim your property taxes. 8-20-73

HOSPITALS

Even the best may go under. 1-8-51

The bureaucrats killed our fine little hospital. 3-5-62
Cut costs and improve care, too? These doctors did. 3-19-48
How long are your patients languishing in the ER? 7-23-36
When peer review becomes a media event. 10-15-42
What the new patient-dumping laws mean for you. 11-26-54
Is this ruling really a boost for peer review immunity? 11-26-93

HUMOR

Ethics be damned! It's time to try contingency fees. 3-5-106
My memory problem is something I'd rather forget. 3-19-161
Why my housepainter left a urine specimen. 6-4-111
The Oz theory of hospital economics. 6-18-158
What if the patients billed us? 7-9-83
The history of medicine—or why we need physician unions. 12-10-77

INCOME AND EXPENSES

Earnings make a huge breakthrough. 9-3-90
Practice expenses take the leap of the decade. 11-12-82
Which third parties pay you the most? 11-26-144
My real estate bust made a new doctor of me. 12-24-105

INSURANCE

Are you paying too much for disability insurance? 4-23-107
Seeing through an insurance salesman's smoke screen. 5-21-78
Should you insure your heirs against Uncle Sam? 5-21-177
Why did these doctors lose their malpractice insurance? 7-9-42
How going bare is working in Florida. 8-6-40
Is your malpractice coverage like the emperor's new clothes? 9-3-63
Don't let high fees drain your return. 10-29-43
Bring your coverage into the '90s. 10-29-68
They can be terrific tax shelters—or trouble. 10-29-99
Think HCFA is tough? Try arguing with an insurance adjuster. 12-24-89

INVESTMENTS

My retirement plan is all wheeling and dealing. 4-23-184

You can recoup if your limited partnership goes bust. 5-21-97
Six ways to smell an investment rat. 6-18-54
Doctor investors just keep winning. 7-9-106
Can credit-card bills bring you big returns? 8-6-45
Protecting yourself when you buy or sell stocks. 8-20-155
How the pros would invest your pension funds. 10-01-40
Your crucial first step toward financial security. 10-15-60
Should you be buying into a gas-and-oil deal now? 10-15-88
Don't let high fees drain your return. 10-29-43
How much cash should you keep—and where? 10-29-64
Gold can be your portfolio's ballast. 12-10-59

Bonds

Investing: how to profit in a slow-growth decade. 1-8-68
Municipal bonds are looking better than ever. 3-19-143
Don't let your portfolio go down with the economy. 5-21-58
Look at unit trusts if you're a long-term investor. 8-6-71

Mutual funds

Got the market jitters? This may be the cure. 2-5-60
Don't let your portfolio go down with the economy. 5-21-58
Are these still the healthiest investments? 6-18-66
Funds that will always keep up with the market. 7-9-67

Real estate

How to check out a real estate trust. 2-19-135
The plain English translation of real estate jargon. 3-5-52
The worst blunders M.D.s make in real estate. 4-9-48
Does it still make sense to have a pension plan? 5-7-86
What tax reform has done to doctors. 6-4-98
These experts can help you buck the downward trend. 10-29-53

Stocks

Investing: how to profit in a slow-growth decade. 1-8-68
Cash in on the home-health-care boom. 1-22-68
You, too, can benefit from the coming boom in public works. 5-7-76
Does it still make sense to have a pension plan? 5-7-86

Continues on page 139



INVESTMENTS (cont.)

Don't let your portfolio go down with the economy. 5-21-58
Making money on the demographics of the future. 6-4-51
Investment pros reveal their biggest blunders. 9-17-58
Could you hit it big going against the investment parade? 9-17-143
Keep your balance while the market stumbles. 10-29-29
Stocks that pay off now—and later. 11-12-70
Gold can be your portfolio's ballast. 12-10-59
Where to put your money now. 12-24-46

LAW

Careless job references can cost you a bundle. 2-19-219
This doctor proved that PROs can be sued successfully. 3-5-42
Short-notice subpoenas don't bother me anymore. 5-7-120
Throwing out the trash made me Public Enemy No. 1. 7-23-91
Don't get tripped up by today's tough labor laws. 7-23-104
Little things that can get you sued for sexual harassment. 8-20-131
Boycotting a "hired gun" cost these doctors \$950,000 each. 9-3-38
Why I went public with a patient's secret. 9-17-69
When peer review becomes a media event. 10-15-42
Will this case ignite another malpractice explosion? 11-12-42
Who says binding arbitration can't work? 12-10-40
Bias against a woman doctor can land you in court. 12-10-71

LOCATION AND DISTRIBUTION

Specialties: Only some will prosper. 1-8-47
Ready to flee the big city for paradise? 2-5-106

MALPRACTICE

The real crisis is still ahead. 1-8-44
AIDS: No practice will be immune. 1-8-56
One weekend of coverage brought me five years of anguish. 1-22-62
Is it malpractice not to help an injured patient sue? 2-5-40
A survival guide for the occasional expert witness. 2-19-177
Why fewer patients are out for blood. 4-23-56
When defeating a malpractice plaintiff isn't enough. 4-23-194

This trial could change the way you handle AIDS patients. 5-7-40

Jurors make fine surgical students. 5-21-52
An impaired doctor cost his colleagues \$5 million. 6-4-44

Hedonic damages: the newest malpractice ploy. 6-18-27

What to do if you're sued for malpractice. 6-18-140

The proven ways to deal with malpractice stress. 7-9-76

Should you tell the patient when you mess up? 7-23-135

When an HMO takes the rap for a non-member doctor. 7-23-150

How going bare is working in Florida. 8-6-40
I almost never face nice doctors in court. 8-20-22

Is your malpractice coverage like the emperor's new clothes? 9-3-63

Prescribing habits that will land you in court. 9-17-54

Why I went public with a patient's secret. 9-17-69

Here's a test you must pass. 9-17-159

Don't do the plaintiff's attorney's work for him. 10-01-73

I helped my state board set me up for a lawsuit. 10-15-110

Will this case ignite another malpractice explosion? 11-12-42

Chart notes from a malpractice insurer's hell. 11-12-120

For these physicians, corporate status was a paper shield. 11-26-69

Destroying the sympathy element in a malpractice trial. 11-26-102

Why I pulled the plug on a competent patient. 11-26-138

Doctors offer their prescriptions for ending the malpractice plague. 11-26-164

Who says binding arbitration can't work? 12-10-40

MANAGED CARE

Heyday for the "efficient" doctor. 1-8-49

The flowering of managed care. 3-5-88

Here's an antidote for managed care. 3-19-195

Can HCFA force managed care on the elderly? 5-21-26

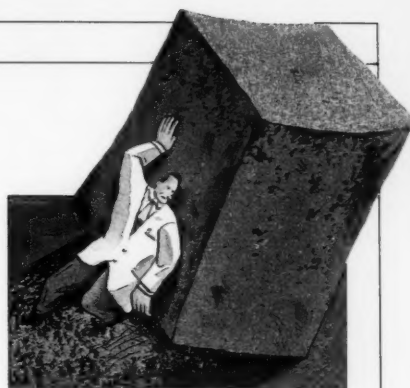
HMOs gambled with my patient's life. 6-4-85

When an HMO takes the rap for a non-member doctor. 7-23-150

HMO employees—including doctors—must unionize. 10-15-24

Which third parties pay you the most? 11-26-144

How I fight the preauthorization racket. 12-10-54



MEDICAL PROFESSION

Malpractice reform is doomed—and doctors are to blame. 1-8-21

Some days, I feel like I work at K mart. 2-5-21
Too many of us worry too much about money. 2-19-24

We've gone too far in letting patients make decisions. 3-5-19

Why I came running back to private practice. 3-5-118

I was Chicago's answer to Dr. Ruth. 3-19-101

We help poor kids—and still get paid. 5-7-53
Is there any place we doctors can hide? 5-7-58

Different opinions don't make bad medicine. 7-9-22

For doctor executives, two careers are better than one. 9-17-127

HMO employees—including doctors—must unionize. 10-15-24

The history of medicine—or why we need physician unions. 12-10-77

How I became a "questionable" doctor. 12-24-52

MEDICAL-CARE COSTS

Cut costs and improve care, too? These doctors did. 3-19-48

The future: Patients give Uncle Sam a big vote. 4-23-83

OFFICE

Can you believe 19 M.D.s agreeing on an office design? 2-19-170

Your office: Making things easier for patients pays off. 4-23-60

How I built the office I really wanted. 4-23-119

Some cautionary notes on building your own office. 5-21-152

Could a treadmill run up big benefits for you? 7-23-121

Eight ways to put your new office behind the eight ball. 8-20-107

Simple steps to protect your office against crime. 9-17-107

Bring your coverage into the '90s. 10-29-68

HCFA's new rules may shut down your office lab. 11-12-18

Continues on page 140

ORGANIZED MEDICINE

Here's an antidote for managed care. 3-19-195
Will losing Jim Sammons help or hurt the AMA? 4-9-94
Here come the "Gray Berets" to the rescue. 8-20-119

PARTNERSHIP, GROUP, AND SOLO PRACTICE

Groups are still bidding top dollar for the doctors they want. 2-19-52
Keeping the peace when practices merge. 2-19-209
How not to hire an associate. 5-7-45
What was breaking this partnership apart? 5-21-69
How to convince a group you're the doctor they want. 6-4-74
Basic recruiting tactics that work. 6-18-94
Don't let employee friction scuttle a practice merger. 8-6-61
Maybe your group needs a weekend away—together. 8-6-80
Can you make your income-division formula work better? 8-20-54
Don't let capitulated plans wreck your formula. 8-20-60
Slicing the income pie in multispecialty groups. 8-20-64
Placing a value on non-medical activities. 8-20-66
Stay solo? Go group? How I made my toughest decision. 8-20-99
When—and when not—to add a physician to your practice. 9-3-44
How to wind down your practice without losing it. 9-17-138
Jump-starting a new associate. 10-01-64
For these physicians, corporate status was a paper shield. 11-26-69
Why you need a buy-sell agreement now. 11-26-172

PATIENTS

How much bad news can your patient handle? 1-8-115
Why I let patients tell me what treatment they need. 1-22-123
Some days, I feel like I work at K mart. 2-5-21
For three years, I treated the wrong patient. 2-5-54
I keep medical technology in its place. 2-19-85
Three house calls that opened my eyes about doctoring. 2-19-163
"What would God say?" 2-19-168

We've gone too far in letting patients make decisions. 3-5-19

Physicians' families get shortchanged on care. 3-19-24

High hopes may push your patient down to rock bottom. 3-19-190

Patients who like to fool doctors. 4-9-129

How your patients feel about you. 4-23-49

Patient loyalty: You're doing something right. 4-23-50

Malpractice: Why fewer patients are out for blood. 4-23-56

I found hundreds of new patients—in my "inactive" file. 5-21-133

Helping your patient recover from disaster. 5-21-162

Why would this woman pay my patient's bills? 6-4-58

Don't let small talk spoil a patient's visit. 6-4-91

What if the patients billed us? 7-9-83

The "insignificant" gift that made doctoring worthwhile. 7-9-127

Who needs another M.D.? I've got partners all around me. 7-23-81

What every M.D. needs to know about gay teen-agers. 7-23-113

Should you tell the patient when you mess up? 7-23-135

How I get compliance when patients can't read. 8-6-113

Meet a doctor who loves his phone. 8-6-116

Why is the water in your toilet bowl blue, Doctor? 8-20-161

How to publish a practice newsletter that pays off. 9-3-71

Sometimes, good business is bad medicine. 9-3-83

What to say when the patient says, "Let me die." 9-3-131

Why I'm the kind of patient you'd love to see leave. 9-17-94

My patient got mad when I cured her. 9-17-182

I finally figured out what to ask patients. 10-15-67

The cat with two lives. 10-15-114

Let's give pain the respect it deserves. 10-15-117

Here's how rationing of care really works. 11-26-79

Why I pulled the plug on a competent patient. 11-26-138

Do you inspire confidence? 11-26-161

My foolproof method for foiling drug-seekers. 12-10-45

I wish I'd given my patient the chance to say goodbye. 12-10-68

Never shrug off the reason the patient came to see you. 12-10-97

What medicine can't do, nature can. 12-24-74

PEER REVIEW

Doctors are fighting back against bullying reviewers. 1-22-25

This doctor proved that PROs can be sued successfully. 3-5-42

We're practicing defensive medicine against each other. 4-9-22

Boycotting a "hired gun" cost these doctors \$950,000 each. 9-3-38

When peer review becomes a media event. 10-15-42

Is this ruling really a boost for peer review immunity? 11-26-93

PERSONAL FINANCES

Where to turn when things turn out wrong. 1-8-95

Is it time to trade in that old mortgage? 1-22-115

Are you spending two dollars to save one? 3-5-48

How medical families spend their money: "We're bankrupt, but we can cope and enjoy." 4-9-54; "I'm not manic. I'm just running at full speed." 6-4-64; "I can't save now—I'm too busy living!" 12-10-46

Look at all the ways to turn home equity into cash. 7-23-65

How to get on the right retirement track at any age. 8-20-138

Net worth: First take stock, then take action. 10-29-18

Financial checklist: Two dozen ways to brighten your balance sheet. 10-29-111

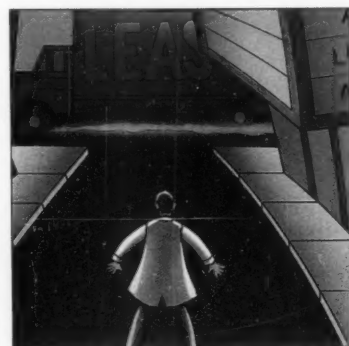
PERSONAL LIFE

Look what Dutch pride pushed this doctor to do. 1-8-120

I wish I'd been a better patient myself. 1-22-99

The snore that almost killed my marriage. 2-5-73

Continues on page 143



PERSONAL LIFE (cont.)

I'm losing money—but what a kick! 2-5-124
My certification ordeal ended when the exam began. 2-19-151
Physicians' families get shortchanged on care. 3-19-24
Are you taking enough time off? 3-19-54
When they cried "Kill the umpire!" they meant me. 5-21-90
I sacrificed wealth for a rich lifestyle. 9-17-176
We lost the battle but won the war. 9-17-191
Gift ideas to stir up your holiday spirit. 11-12-78

PRACTICE MANAGEMENT

How many assistants do you really need? 2-5-93
Keeping the peace when practices merge. 2-19-209
Job descriptions that put your staff on course. 4-9-82
What was breaking this partnership apart? 5-21-69
I found hundreds of new patients—in my "inactive" file. 5-21-133
Easy ways to get paid faster. 7-9-61
Who needs another M.D.? I've got partners all around me. 7-23-81
Maybe your group needs a weekend away—together. 8-6-80
Sometimes, good business is bad medicine. 9-3-83
How to make being on call less of a turnoff. 9-17-121
Boost patient volume—without stretching your workday. 11-12-56
I turned my hobby into a practice builder. 11-12-106
A quick way to judge how good a boss you are. 11-26-87
Are you seeing your fair share of patients? 12-10-84

PRACTICE, SPECIAL TYPES

Can a practice serving the poor avoid financial quicksand? 2-5-79
Charity care fits my practice just fine. 6-18-58
How do you deal with 1,000 AIDS patients? 8-20-93
I'm a short-term locum tenens. 11-12-47

PROFESSIONS, OTHER

Is your tax adviser earning his keep? 1-22-75
Try this test on your investment adviser. 6-4-107
How fast are patients abandoning doctors for midwives? 11-26-60
Let paraprofessionals boost your practice. 12-24-97

RECORDS

Don't do the plaintiff's attorney's work for him. 10-01-73
How to capture slippery nursing-home charges. 10-15-79
Chart notes from a malpractice insurer's hell. 11-12-120

RETIREMENT

What retirement is really like: "I'm not tied down, and I don't owe anybody anything." 3-19-154
My retirement plan is all wheeling and dealing. 4-23-184
Does it still make sense to have a pension plan? 5-7-86
How doctors are dealing with new retirement-plan rules. 5-7-96
Fit your pension plan to Uncle Sam's guidelines. 6-18-75
How to get on the right retirement track at any age. 8-20-138
One of these pension plans could save you money. 9-3-123
How to wind down your practice without losing it. 9-17-138
How the pros would invest your pension funds. 10-01-40
Your pension plan may not be enough. 10-29-92
I'm a short-term locum tenens. 11-12-47

SALARIED PRACTICE

How colleagues benefit from my work in a nursing home. 1-22-173
What made private practice look great again? The Navy. 4-23-199
For doctor executives, two careers are better than one. 9-17-127
Why salaried practice is better than fee-for-service. 12-24-80

SPECIALTY AND GENERAL PRACTICE

Why did these doctors lose their malpractice insurance? 7-9-42



Slicing the income pie in multispecialty groups. 8-20-64
I'm fed up with specialists' arrogance. 9-3-18
Earnings make a huge breakthrough. 9-3-90

TAXES

Answers to your tax questions. 1-8-78; 1-22-139; 2-5-89; 2-19-189; 3-5-68; 3-19-68
Simple rules for making T&E deductions stand up. 1-8-125
Is your tax adviser earning his keep? 1-22-75
Watch out! Congress just did you a big favor. 1-22-106
Is it time to trade in that old mortgage? 1-22-115
How far you can go with business-car deductions. 2-5-46
Create your own tax cut on investment profits. 2-19-68
Lay the foundation now for these tax savings. 3-5-75
Help your tax adviser avoid these unhappy surprises. 3-19-178
The IRS brings another law to bear on doctors. 4-9-63
Shielding a sideline business from IRS heat. 4-23-97
Innocent mistakes that make you look guilty to the IRS. 5-7-46
Should you insure your heirs against Uncle Sam? 5-21-177
What tax reform has done to doctors. 6-4-98
Don't let quick tax gains make you a long-term loser. 6-18-105
Is this a great tax break—or a time bomb? 7-9-95
Who's most confused by IRS rules? Sometimes, the IRS. 7-23-99
How to trim your property taxes. 8-20-73
Year-end tactics that will pay off in April. 10-29-08
Your 1991 Tax Calendar. Don't let the clock run out on these deadlines. 12-24-62

TRAVEL

Bluffing our way out of Ecuador. 1-8-84
My vacation went downhill—fast. 1-22-133
Try a B&B for your next big-city convention. 2-19-62
The perfect vacation if you're a camera buff. 4-9-70
Do you share my fear of not flying? 5-21-139
Eight hours from land, I went to work in the OR. 6-18-86
So much for relaxing in sunny Mexico. 8-20-85
House-swapping: the secret to a great trip abroad. 10-15-73
I risked my neck for \$200. 11-26-122
If this is a vacation, I'd much rather work. 12-24-59 ■